## YOUR 2014 LAST-CHANCE FINANCIAL PLANNING CHECKLIST

#### Take the 3-Minute, 8-Key-Items Review

The end of the year is an ideal time to examine your financial health and update your financial plans. Here is a list of important things to review that might make a difference in your year-end review and plans for next year. Check all that apply. If you have any questions or concerns, I will be happy to go over these items with you and discuss possible scenarios for 2014 and 2015.

# Call to schedule a review: (212) 555-1111 ext. 10

#### 1 TAXES

- □ Forecast income for 2014 & 2015.
- □ Forecast net investment income for 2014. □ Review realized and unrealized gains &
- Iosses.
- Collect cost-basis information on sold securities.
- Review sales of appreciated property like real estate & art.
- □ Check loss carry-forwards from last year.
- □ Review potential deductions & credits for 2014.
- □ Identify transactions that could improve tax situation.

Teresa S. Sampleton, CFP®, CLU, ChFC, CLTC Vice President Sampleton Wealth Management Group 123 Main Street 12th Floor New York, NY 10018 (212) 555-1111 ext. 10 tsampleton@sampletonwealth.com www.sampletonwealth.com



SAMPLETON Wealth Management Group

Check the box next to any key item that impacts your situation or needs more research or discussion.

## 2 RETIREMENT

- Max out 401(k) contributions including catchups.
- □ Max out IRA contributions including catch-ups
- □ Analyze Roth IRA conversion scenarios: Full vs. partial vs. none.
- □ Take required minimum distributions.
- □ Open a retirement plan if newly selfemployed.
- Check status of all retirement accounts

## **3** INVESTMENTS

- □ Confirm investment goals and strategy.
- □ Review asset allocation.
- Review fundamentals of portfolio positions.
- Revisit income and savings needs.

#### 

- □ Review life insurance policies.
- $\Box$  Review costs of current insurance policies.
- □ Review health insurance coverage.
- Identify material changes in life, business, or financial circumstances that may require insurance adjustments.

## **5** HEALTH

- $\Box$  Review employer's health insurance plan.
- $\square$  Shop state health insurance exchange
- □ Review Health Savings Account contributions for 2014.
- Spend any remaining balances in Flexible Spending Accounts.
- □ Review Medicare enrollment options.

#### 6 MILESTONES

- □ 50: Now you can make catch-up contributions to IRAs and some qualified retirement plans.
- □ 55: You can take distributions from 401(k) plans without penalty if retired.
- □ 59½: You can take distributions from IRAs without penalty.
- □ 62–70: You can apply for Social Security benefits.
- $\Box$  65: You can apply for Medicare.
- □ 70½: You must begin taking RMDs from IRAs.

Copyright © 2014 By Horsesmouth, LLC. All Rights Reserved.

License #: 4335461-439819 Reprint Licensee: Teresa S. Sampleton

Horsesmouth is an independent organization providing unique, unbiased insight into critical issues facing financial advisors and their clients.

#### **7** CHANGES

□ Did you move?

- Did you sell a major asset like your home,
- business, or other real estate?
- □ Did you transfer any major financial assets?
- □ Did you refinance your house?
- Did you change jobs?
- □ Did you get married?
- □ Did you end a marriage?
- □ Did you add to the family through birth or adoption?
- □ Did you lose a loved one?
- Do you have a parent or other family member in need of assisted living?
- $\Box$  Is there a severe illness in the family?
- □ Did you receive a gift or inheritance?

#### **FAMILY**

 $\Box$  Contribute to education accounts.

- $\Box$  Review and fund trusts.
- □ Make any cash gifts to family members.
- □ Plan charitable contributions.

Provide updated contact info for any tax professionals, insurance agents, attorneys and other advisors that may need to be consulted.

Name	Firm	Phone Number
	0.1	

**NOTES AND NEXT STEPS:** 

Advisory Services offered through Sampleton Wealth Management LLC, a Registered Investment Advisor.