YOUR 2014 LAST-CHANCE FINANCIAL PLANNING CHECKLIST

Take the 3-Minute, 8-Key-Items Review

The end of the year is an ideal time to examine your financial health and update your financial plans. Here is a list of important things to review that might make a difference in your year-end review and plans for next year. Check all that apply. If you have any questions or concerns, I will be happy to go over these items with you and discuss possible scenarios for 2014 and 2015.

Call to schedule a review: (212) 555-1111 ext. 10

1 TAXES

- □ Review sales of any appreciated property including real estate & artwork.
- Collect cost-basis information on sold securities.
- Review current years' realized and unrealized gains and losses.
- □ Check loss carry-forwards from last year.
- □ Identify transactions that could improve tax situation.
- Have tax advisor prepare a year-end tax projection, including AMT.
- Review potential deductions and credits before year-end.
- □ Review previous three years of taxable capital gains.
- Review pension income splitting opportunities with your spouse.
- □ Reedeem RSP's if low income year.

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Horsesmouth is an independent organization providing unique, unbiased insight into critical issues facing financial advisors and their clients. Teresa S. Sampleton, CFP®, CLU, ChFC, CLTC Vice President Sampleton Wealth Management Group

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Check the box next to any key item that impacts your situation or needs more research or discussion.

2 RETIREMENT

- □ Max out RRSP contributions including catchup contributions, especially if you are 71.
- □ Analyse LIRA conversion scenarios: LIF or LRIF vs. annuity.
- □ Repay your annual required amount of Home Buyers' Plan to your RRSP.
- □ Repay your annual required amount of your Lifelong Learning Plan to your RRSP.
- Open a retirement plan if newly self-employed.
- □ Take required minimum withdrawal from your RRIF.
- Review overall retirement income strategy.

3 INVESTMENTS

- Confirm investment goals and strategy.
- Review asset allocation.
- □ Review fundamentals of portfolio positions.
- Revisit income and savings needs.

4 INSURANCE

- □ Review life insurance policies, your Will and Powers of Attorney.
- □ Review costs of current insurance policies.
- □ Review health insurance coverage.
- Identify material changes in life, business, or financial circumstances that may require insurance adjustments.

5 HEALTH

- □ Review your employer's health benefits package to ensure you have filed all health claims with your insurance provider before their deadline.
- Review your spouse's health benefits package to ensure you have filed all co-pay claims within the insurance provider's deadline.
- □ Spend any remaining balances in Flexible Spending Accounts.
- □ Review and plan for the timing of your family's medical expense payments.

6 MILESTONES

- O: You can begin to contribute to an RESP as soon as you obtain a social insurance number for your newborn child, brother, sister, grandchild or great-grandchild. (Family RESP).
- □ 18: You can now contribute to a Tax Free Savings Account (TFSA).
- □ 55: If you have a locked-in retirement account (LIRA) you may be able to start withdrawing from the plan and unlock 50%.
- □ 60: You can now apply for early Canada Pension Plan (CPP) benefits.
- □ 65: You can now apply for your Old Age Security (OAS) benefits.
- □ 71: You must convert your RRSP to a RRIF or annuity.
- □ 72: You must begin taking minimum withdrawals from your RRIF.

7 CHANGES

□ Did you move?

- Did you sell a major asset like your home, business, or other real estate?
- Did you transfer any major financial assets?
- □ Did you refinance your house?
- □ Did you change jobs?
- □ Did you get married?
- □ Did you end a marriage?
- □ Did you add to the family through birth or adoption?
- □ Did you lose a loved one?
- Do you have a parent or other family member in need of assisted living?
- \Box Is there a severe illness in the family?
- □ Did you receive a gift or inheritance?

NOTES AND NEXT STEPS:

Provide updated contact info for any tax professionals, insurance agents, attorneys or other advisors that may need to be consulted.

Name	Firm	Phone Number

Advisory Services offered through Sampleton Wealth Management LLC, a Registered Investment Advisor.

8 FAMILY

- □ Review current years' contributions and withdrawals from TFSA's.
- □ Contribute to TFSA accounts.
- □ Review and fund both informal and formal trusts.
- If you have a family member who qualifies for the disability tax credit (DTC) consider opening a Registered Disability Savings Plan (RDSP).
- □ Make any cash gifts to family members.
- Review and make required spousal loan interest payments on time.
- □ Plan charitable contributions.
- Review and contribute to education savings accounts (including RESPs).